

# Deep Water Port *notes*

The News Portfolio of The Connecticut Deep Water Port Community  
*New London . New Haven . Bridgeport*

## Advocacy For Connecticut's Fishing Industry



State Senator Andrew Maynard, Barbara Gordon, Executive Director of the Connecticut Seafood Council, U.S. Congressman Joe Courtney, State Representative Diana Urban, 43rd District, Joe Gilbert, Owner of Empire Fisheries, Stonington, Connecticut



U.S. Congressman Joe Courtney, Nancy Follini, Joe Gilbert



Empire Fisheries Fleet Fishing Vessels Regulus & Furious

JOE GILBERT & NANCY FOLLINI, owners of Briarpatch Enterprises & Empire Fisheries, along with Barbara Gordon, Ex. Director of the CT Seafood Council, recently sponsored a well-attended luncheon reception for U.S. Congressman Joe Courtney, a strong advocate of the Connecticut fishing industry. Empire Fisheries operates out of Stonington Connecticut, supplying New England with just-caught deep-water scallops.

The commercial fishing industry, with support from many resources, is working to re-organize The Magnuson-Stevens Fishery Conservation and Management Act. This Act, which provides for the conservation and management of fisheries, projects closing down 39% of the available sea scallop fishing grounds in the Northeast off Long Island Sound. The industry is seeking verification of the science behind this consideration. According to fisherman's observations, numbers of fish in the proposed areas off the sound do not show a decline.

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## SHIPPING 2012: 9 Dynamic Conference Sessions, 3 Days, 2,500 Guests

by Mr. Donald B. Frost, Deputy Editor

For the 27th consecutive year experts in trade and shipping from around the world will gather in Stamford in March to confront not only the present and near future of ships and shipping, but also shippers and investors' expectations, ways to run their operations and ships more efficiently, and how to meet the constantly shifting legal, regulatory and safety regimes world-wide.

Serious issues will be debated from fighting modern day pirates with private militias or with the aid of foreign naval forces, reducing congestion on I-95 by building and employing cargo vessels along the New England coast, to tackling green house gas emissions, or behind the scenes talks dealing with some of the most vexing issues faced by the United Nations, Brussels and Washington.

Most people in Connecticut are unaware that the western part of the state is the center of shipping in the United States. Northern New Jersey is the home to many foreign flag containership lines, but the container business makes up less than 25% of the ship-calls at U.S. ports each year. The remaining ship-calls are made by the vessels owned or controlled here: Tankers carrying crude oil, heating oil, gasoline, asphalt, gas, chemicals, orange juice, etc.; bulk carriers carrying US grain and coal to foreign markets and raw or semi-processed materials like steel from abroad for our factories; refrigerated carriers with seasonal fruits and vegetables; car carriers taking cars made here to worldwide markets as well as bringing those made elsewhere here.

"Game Changers" Shipping 2012 will be held at the Stamford Hilton Hotel Monday through Wednesday March 19-20-21. Overseas visitors start to arrive days before to visit their customers and peers. Unlike most trade shows which might draw hordes of people who

do not know each other, shipping people are tribal-like. Despite the global nature of the industry it is amazingly interconnected, warm and very welcoming. All the sub-communities from builders, financiers, shippers, flag states, regulators, lawyers and operators realize they are interdependent. On entering the hotel a visitor will immediately notice the nearly non-stop "buzz" of business and personal conversations. Further information and the program can be seen at [www.shipping2012.com](http://www.shipping2012.com).

CMA is a not-for-profit association of individuals employed in all facets of the business of moving cargoes by sea. Founded in 1984, it has about 1400 active members in 30 states and 36 foreign countries. Judging from our website we have another 4,000 "virtual members" around the world. The CMA community has become a magnet for foreign shipping companies coming to Connecticut. Last year 10 new shipping

companies opened for business in Connecticut and several already here expanded operations. The annual Conference and Trade Show has become one of three most attended shipping events in the world, and is responsible for injecting between \$3.5 and \$4.0+ million into the local economy.

This is just the pump priming that leads to companies relocating here, new corporate investment and new high paying challenging and globally competitive jobs. Surprisingly, while this annual event draws attention to Connecticut as a place to do business, interest from State officials in our business cluster has been nil.

CMA's mission is education — our members to the changes in our industry, and the public as to the importance of shipping in a hyper-competitive global

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The Connecticut Maritime Association

SHIPPING 2012  
GAME CHANGERS

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## **SHIPPING 2012** *continued from page 2*

economy. Annually CMA donates about \$50,000/year for scholarships and internships. Last year, in an effort to expand its education mission, CMA set up a 501c 3 charitable foundation by donating \$500,000 to the CMA EDUCATION FOUNDATION INC.

CMA's annual event draws business leaders from every facet of a very complex international industry. Owners and operators of more than 5,000 large ocean going ships attend the show. Besides industry leaders and practitioners, the event is usually attended by the Commandant of the U.S. Coast Guard, leaders from the U.S. Dept. of Transportation's Maritime Administration and while the audience is international, the Chairman of the House of Representatives' Sub-Committee on Coast Guard and Marine Transportation comes to catch up on what is happening. The State's Congressional delegation is always invited, but the event always conflicts with their schedule. Students from the maritime schools in New York, Massachusetts and Maine plus the U.S. Merchant Marine Academy and the U.S. Coast Guard Academy can be seen talking to the exhibitors and attending the annual Job Fair sponsored by the CMA. 2012 marks the first annual essay contest open to students from all of the U.S. and the five state-run maritime schools. Awards will be given to the three finalists.

Admission to the exhibits is free. Badges are available at the reception desk. There are packages for those who are interested in the entire program or particular topics at [www.shipping2012.com](http://www.shipping2012.com). For prices call Ms. Lorraine Parsons at 1-203-406-0109 ext 3717.



## **CMC Membership Includes Diverse State Maritime Interests**

Organized in 2000, the Connecticut Maritime Coalition is a non-profit trade association advocating for Connecticut's Maritime Industry. Our members include:

### **Briarpatch Enterprises, Inc.**

Joseph Gilbert, 203.876.8923, [hiddenemp@aol.com](mailto:hiddenemp@aol.com)

### **The Bridgeport & Port Jefferson Steamboat Company**

Frederick Hall, 631-473-0286, [FHall@McAllisterTowing.com](mailto:FHall@McAllisterTowing.com)

### **Blakeslee Arpaia Chapman, Inc.**

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### **Cross Sound Ferry Services, Inc.**

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### **Connecticut Maritime Association, Inc.**

Donald Frost, 203-406-0106, [dbfrost@optonline.net](mailto:dbfrost@optonline.net)

### **Connecticut State Pilots, Inc.**

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### **Empire Fisheries, LLC**

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### **GZA GeoEnvironmental, Inc.**

Dan Kinard, 860-286-8900, [dan.kinard@gza.com](mailto:dan.kinard@gza.com)

### **Interport Pilots Agency, Inc.**

Captain Louis Bettinelli, 732-787-5554, [loubett@optonline.net](mailto:loubett@optonline.net)

### **Moran Towing Corporation**

Aislinn Pitchford, 203-442-2800, [aislinn@morantug.com](mailto:aislinn@morantug.com)

### **New England Shipping Company, Inc.**

David Pohorylo, 203-467-2423, [dpohorylo@newenglandshipping.com](mailto:dpohorylo@newenglandshipping.com)

### **New Haven Port Authority**

Judi Sheiffele, Ex.Dir., 203-946-6778, [JSheiffe@newhavenct.net](mailto:JSheiffe@newhavenct.net)

### **New Haven Terminal**

Michael Vasaturo, 203-468-0805, [vpusec@aol.com](mailto:vpusec@aol.com)

### **Port Security Services**

Ralph Gogliettino, 800-762-9147, [Ralph@portsecurity.us](mailto:Ralph@portsecurity.us)

### **Santa Energy Corporation**

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### **Schooner, Inc.**

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### **Sea Support, Inc.**

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### **Thames Towboat Co.**

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### **Thames Shipyard & Repair Co.**

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### **Underwater Construction Corporation**

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MARITIME COALITION



**The Connecticut Maritime Coalition** is a non-profit trade association facilitating the competitiveness of Connecticut's maritime industries. Our cluster network is mostly composed of small and medium-sized businesses.

**The Connecticut Maritime Coalition's mission is to advocate for Connecticut's maritime industry.**

To join **the Connecticut Maritime Coalition** or to advertise your business in **Deep Water Port notes**, please contact:

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## Hire Our Returning Veterans: Resources

### Office for Veterans' Workforce Development (OVWD)

Mr. Terry Brennan, Director (860) 263-6514

<http://www.ctdol.state.ct.us/veterans/vetreprs.htm>

### The Office of Military Affairs

Mr. Robert Ross, Executive Director, (860) 270-8074,

[bob.ross@ct.gov](mailto:bob.ross@ct.gov) <http://www.ct.gov/oma/site/default.asp>

### Federal Resources

VOW to Hire Heroes Act of 2011 Creates New Benefit for Unemployed Veterans. This legislation offers a tax credit up to \$5,600 for companies that hire veterans who have been unemployed six months or longer. Hiring a veteran with a service-connected disability bumps the credit up to \$9,600. [http://courtney.house.gov/index.php?option=com\\_content&view=article&id=6533&Itemid](http://courtney.house.gov/index.php?option=com_content&view=article&id=6533&Itemid)

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## CONNECTICUT MARITIME COALITION



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*Advocating for Connecticut's Maritime Industry*